2022 RMHC-Madison Budget (1.26.22 Board Approval)

	Actual*		2021 Budget	Budget	
	Jan - Dec 19	Jan - Dec 20	Jan - Dec 21	Jan - Dec 22	
Ordinary Income/Expense					
Income					
2000 · McDonald's					
2001 · RMHC Donation boxes	116,066.44	99,227.34	102,500	99,000	**
2003 · 365 Fundraiser	17,662.04	17,013.81	20,000	43,000	
2004 · USA Today/Other Paper Sales	526.00	280.00	1,000		
2005 · Wisconsin State Journal	38,340.76	6,037.75	12,000		
2006 · RMHC Round Up	34,509.49	75,064.34	50,000	110,000	
2007 - Monthly Fixed Donations	0.00	90.75		300	
Total 2000 · McDonald's	207,104.73	197,713.99	185,500	252,300.00	
2100 · RMHC-Global					
2103 · Coca Cola	1,798.85	1,029.85	1,500	1,500	
Total 2100 · RMHC-Global	1,798.85	1,029.85	1,500	1,500	
2300 · Corporations					
2309 · Amazon Smiles	756.56	922.68	1,000	1,400	
2300 · Corporations - Other	75,850.06	95,238.37	125,000	100,000	
2310 - Healthcare Partners	0.00	20,050.00		30,000	**
Total 2300 · Corporations	334,531.62	96,161.05	126,000	131,400	
2320 · Foundations	50,950.00	86,633.80	75,000	145,000	**
2330 · Organizations	23,441.51	4,537.00	25,000	2,600	
2340 · 2340 Grants	0.00	61,096.00	25,000	74,200	
2400 · Individual					
2200 · Memorials/Tributes	41,877.24	16,221.30	45,000	25,000	
2401 · Newsletter	14,555.00	19,332.00	15,000	15,000	
2402 · Individual Donations	156,664.45	92,705.47	155,000	135,000	**
2403 · EFT Giving Club	4,755.00	10,955.20	5,500	12,000	
2406 · Online Donations	53,059.96	27,413.43	54,500	30,000	
2416 (new): Board of Director Annual Giving Donations			0	3,000	
2408 · Facebook Revenue	13,063.00	16,155.61	15,000	15,000	
2410 - True Sense	-7,260.30	36,199.35	0	53,100	**
2430 · 2430 Raise Love	0.00	1,525.00	5,000	3,000	
2445 · 2445 Mother's Day Appeal	597.50	4,868.00	20,000	3,000	
2460 - Heart Wall	0.00	25,215.00		5,000	
2502 · End of year donations	83,717.08	237,775.26	85,000	223,000	**
Total 2400 · Individual	634,663.93	513,254.62	400,000	522,100	
2500 · Fundraisers					
2501 · Golf Outing-Rock Valley Classic	45,630.00	67,915.00	45,000	85,000	
2503 · Third Party Fundraisers	76,789.91	12,784.64	70,000	30,000	**
2506 · Slide-a-Thon	17,325.00	0.00	10,000	8,400	
2520 · 2520 Cars Curing Kids	33,240.00	525.00	33,000	5,000	
2530 · RMHC Golf Outing	94,507.00	75,185.00	98,000	200,000	
Total 2500 · Fundraisers	267,491.91	156,409.64	256,000	328,400	
2600 · Indirect					
2601 - United Way	31,893.76	18,746.46		20,000	
2602 · Pass through Organizations	12,950.04	17,146.84	20,000	15,000	
2603 · Community Health Charities	601.16	21.47	15,000		
Total 2600 · Indirect	45,444.96	35,914.77	35,000	35,000	
2700 · Restricted Contributions					
2704 · Coca-Cola Vending Program	5,000.00	0.00	5,000	5,000	
Total 2700 · Restricted Contributions	7,300.00 *	2,715.00 *	5,000	5,000	
2900 · Program Fees					
2901 · Lunch Program	24,350.00	4,694.00	12,500	31,000	
Total 2900 · Program Fees	24,350.00	4,694.00	12,500	31,000	
3000 · Room Donations					
3001 · Family	26,690.95	17,857.15	20,000	20,000	
3002 · Third Party	550.00	90.00	500	500	
Total 3000 · Room Donations	27,240.95	17,947.15	20,500	20,500	
3100 · Merchandise					
3105 · Merchandise Sales	4,065.50	1,660.91	2,000	1,500	
Total 3100 · Merchandise	4,065.50	1,660.91	2,000	1,500	
3200 · Pull Tabs	2,537.50	2,386.43	2,500	4,500	**
3299 · Investment Income					
3303 · Investment Interest/Div	77,794.61	93,120.25	70,000	83,400	

3306 · Investment Fees	-12,109.37	-12,073.15	-12,000	(16,200)	
Total 3299 · Investment Income	72,336.69	62,033.99	58,000	67,200	**
3501 · SBA Grant Proceeds	0.00	150,400.00	150,400	-	
Total Income	**1,703,258**	**1,394,588**	**1,379,900**	**1,622,200**	
Gross Profit	1,703,258.15	1,394,588.20			
Expense					
4000 · Wages/Salaries					
4001 · Staff-Salaried	450,357.47	545,375.78	545,000	638,714	
4002 · Managers-Night & Weekend	90,821.59	108,369.88	62,000	67,422	
4003 · Housekeeping	14,248.75	20,573.00	38,000	55,355	**
4004 · Maintenance	2,813.40	2,526.85	4,000	4,000	
Total 4000 · Wages/Salaries	558,241.21	676,845.51	649,000	765,491	
4100 · Benefits					
4101 · Health/Dental/Other Insurance	75,693.90	78,807.73	94,000	80,728	
4103 · FICA/MEDI	42,026.09	49,846.73	50,000	61,568	
4104 · 403B plan	28,122.03	26,859.29	35,000	54,600	
4105 · Unemployment Insurance	8,668.57	8,951.58	13,000	12,800	
Total 4100 · Benefits	154,510.59	164,465.33	192,000	209,696	
4200 · Professional Fees					
4201 · Payroll Processing Service	9,000.00	9,375.00	10,000	9,000	
4202 · Accounting/Audit	18,250.00	14,025.00	13,000	15,000	
4209 · Contract / Consultant	3,008.08	3,768.46	1,200	20,000	
Total 4200 · Professional Fees	30,538.08	27,168.46	24,200	44,000	
4300 · Insurance					
4301 · Property & Liability Package	21,148.22	28,065.25	27,020	37,254	
4303 · Auto	0.00	0.00	1,733	1,000	
4304 · Worker's Compensation	2,701.48	2,947.20	6,131	6,451	
4305 · Umbrella	9,617.47	7,387.20	4,037	-	
4307 · Cyber liability	1,145.87	1,250.00	1,250	2,200	
Total 4300 · Insurance	34,613.04	39,649.65	40,171	46,905	
4400 · Meeting Expense					
4401 · Board of Directors/Trustees	659.99	108.53	250	3,000	
4402 · Staff Meetings	477.19	192.92	250	500	
4403 · Travel	524.20	29.24	250	150	
4404 · Miscellaneous	46.69	424.59	100	300	
Total 4400 · Meeting Expense	1,708.07	755.28	850	3,950	
4500 · Staff Development					
4501 · RMHC Conferences	474.10	25.00	2,500	2,500	
4502 · Continuing Education/Training	915.00	5,920.11	1,500	1,500	
4504 · Subscriptions/Memberships	2,583.37	1,323.82	2,500	1,500	
4505 · Staff Development-Other	2,863.08	169.68	750	2,000	
Total 4500 · Staff Development	6,835.55	7,438.61	7,250	7,500	
4600 · Office					
4601 · Computer Maintenance & Support	9,183.48	9,531.47	8,000	17,408	**
4602 · Office Equipment & Repair	8,327.31	3,182.35	2,500	6,000	
4603 · Office Supplies	3,641.15	4,133.21	2,000	3,500	
4604 · Postage	1,072.44	590.65	750	700	
4605 · Telephone	8,559.25	9,691.55	8,500	4,500	
4606 · Software Subscriptions	11,874.14	15,058.07	11,000	13,000	
4607 · Printing	1,078.89	1,686.19	750	1,000	
4610 · Software	64.00	0.00	250	200	
Total 4600 · Office	44,000.66	43,873.49	33,750	46,308	
4700 · Miscellaneous					
4701 - Bank Charges	781.62	827.87	0	150	
4704 · Storage Rental	1,041.00	957.00	500	-	
4705 · Contingency Expenses	622.15	0.00	29,198	10,000	
4707 · Online & cc donation fees	6,791.72	8,311.48	7,500	11,000	
Total 4700 · Miscellaneous	27,780.59	17,589.88	37,198	21,150	
5100 · Grounds-Maintenance & Repair	4,243.50	3,872.42	8,000	5,100	
5200 · House-Maintenance & Repair					
5201 · Elevator	6,793.63	4,000.79	3,500	4,500	
5202 · Fire Safety	3,525.52	4,157.91	4,500	5,200	
5203 · Pest Control	830.75	713.00	1,000	1,200	
5204 · Equip, Appliances & Furnishings	101,298.39	21,243.57	2,000	5,000	
5205 · Building Maintenance & Repair	5,776.58	17,118.48	8,000	25,000	
5207 · Contract Cleaning	27,264.38	13,146.52	25,000	25,000	
5208 · Maintenance Supplies	998.13	183.14	450	400	

5214 · Donation Box Expense	2,898.98	226.34	4,000	-
Total 5200 · House-Maintenance & Repair	206,061.17	46,655.27	48,450	66,300
5300 · Utilities				
5301 · Cable TV & Internet	6,607.27	11,277.50	12,000	11,000
5302 · Electric	33,526.61	29,952.94	35,000	35,000
5303 · Natural Gas	18,383.38	7,045.91	10,000	12,000
5304 · Water & Sewer	11,118.18	10,325.99	12,000	14,000
Total 5300 · Utilities	69,910.64	58,655.64	69,000	72,000
5400 · Family Room at St. Mary's				
5401 · FR Community Food	3,588.10	2,421.93	3,500	3,500
5402 · FR Fish Tank Maintenance	6,000.00	6,000.00	6,000	6,000
5403 · FR Printing Costs	812.28	147.08	300	1,100
5404 · FR Equipment Maint/Repair	0.00	19.73	500	500
5405 · Family Room Supplies	1,187.88	931.34	1,500	2,400
5406 · Family Room Travel	30.36	28.42	50	50
5407 · Family Room Copier Rental	1,066.99	1,120.23	1,100	1,500
Total 5400 · Family Room at St. Mary's	12,685.61	10,668.73	12,950	15,050
6000 · House Supplies	2,050.01	2,033.31	3,000	3,000
6100 · Guest Services				
6101 · Community Food	197.64	4,086.37	10,000	12,000
6102 - Auggies Lunches	0.00	1,038.86		46,500
6103 · Program Supplies	14,504.53	12,114.09	5,000	5,000
6104 · Resource Library/Play Room	0.00	0.00	500	-
6105 · Memorials & Flowers	0.00	82.43	250	200
6106 · Transportation-Van & Cab	3,482.75	4,720.17	3,500	4,500
6109 · Hotel Expenses	16,651.66	54,065.02	50,000	35,000
6112 · Design and Printing	2,342.71	373.79	1,500	1,500
6117 · Coca-Cola Vending Program	10,718.67	4,608.73	5,000	5,000
6120 · Meal Expenses	0.00	14,011.74	25,000	20,000
Total 6100 · Guest Services	47,923.44	95,239.86	100,750	129,700
6200 · Volunteers				
6201 · Recruitment/Training	6,608.56	5,340.87	500	500
6203 · Volunteer Recognition	603.82	280.00	5,000	2,000
6204 · Program Supplies	15.74	34.38	75	75
Total 6200 · Volunteers	7,228.12	5,655.25	5,575	2,575
6300 · Care Mobile Program				
6301 · Travel & Miscellaneous	80.04	0.00	75	75
6305 · Care Mobile Program Expenses	75,301.00	46,618.00	75,000	85,000
Total 6300 · Care Mobile Program	75,381.04	46,618.00	75,075	85,075
7000 · Development-Merchandising				
7001 · Shirts & Misc.	4,369.47	4,866.51	5,000	5,000
Total 7000 · Development-Merchandising	4,369.47	4,866.51	5,000	5,000
7100 · Public Relations/Marketing				
7101 · Newsletter	2,661.00	6,670.83	15,000	5,000
7103 · Annual Report	0.00	0.00	250	250
7105 · Website	109.62	268.49	1,500	2,000
7106 · Merchandisers/Displays	612.90	0.00	1,000	2,000
7107 · PSA/Video Development	0.00	2,286.17	3,000	3,000
7108 · Promotion Supplies	0.00	186.47	250	2,000
7110 · Postage	379.95	66.80	150	
7111 · Travel	172.64	0.00	750	750
7112 · Miscellaneous	787.11	93.10	500	650
7114 · McDonald's PR Events	165.14	0.00	750	1,000
7115 · PR/Marketing Events	413.27	902.19	500	10,000
7120 · Advertising	95.16	21.74	1,000	5,000
Total 7100 · Public Relations/Marketing	16,522.02	10,495.79	24,650	31,650
7150 · Pull Tab Program	378.81	250.38	750	750
7200 · Fund Development				
7202 · Printing	651.51	0.00	1,000	-
7203 · Planned Giving			1,000	-
Add: Supply Line			0	200
7207 · Postage	6.02	0.00	1,000	200
7208 · Travel			1,000	500
7209 · DONOR Recognition	660.90	0.00	1,000	500
7210 · Miscellaneous	3.99	58.29	500	500
7219 · Donor Development/Stewardship	0.00	8,288.97	1,500	7,000
7222 - Donation Boxes	0.00	4,839.49	0	2,500

7302 · End of Year Campaign (LTH)	2,530.08	4,322.94	7,500	7,500
7305 · Spring Donor Mail Appeal	2,015.00	5,127.91	4,300	4,300
Total 7200 · Fund Development	5,867.50	23,399.60	18,800	23,200
7300 · Fundraising Events				
7304 · Slide-A-Thon	353.21	0.00	500	300
7306 · Golf Outing-Rock Valley Classic	10,827.80	18,291.79	10,000	12,000
7308 · Other Third Party Events	41.72	0.00	500	500
7318 · 7318 RMHC Golf Outing	20,562.03	12,159.70	23,000	25,000
7320 · 7320 Cars Curing Kids	6,502.35	50.00	5,000	-
Total 7300 · Fundraising Events	38,287.11	30,501.49	39,000	37,800
Total Expense	**1,290,344**	**1,268,369**	**1,395,419**	**1,622,200**
Net Ordinary Income	**412,914** *	**126,219** *	**-15,519**	**(0)**
Net Income without Depreciation or Other Non-Cash Income or Other Expenses			**-15,519**	**(0)**

***BOH and Green Space removed from prior years where identified. 2018 reported Net Income was $29,144 and $139,907 in 2020.**
**** Indicates a budget change between the Preliminary and Final 2022 Budget.**